Results announcement

(for Equity Security issuer/Equity and Debt Security issuer)

Results for announcement to the market		
Name of Issuer	Mainfreight Limited	
Reporting Period	12 months to 31 March 2024	
Previous Reporting Period	12 months to 31 March 2023	
Currency	NZD	
	Amount (000s)	**Percentage Change**
Revenue from Continuing Operations	$4,717,796	-16.9%
Total Revenue	$4,717,796	-16.9%
Net Profit/(Loss) from Continuing Operations	$208,671	-51.1%
Total Net Profit/(Loss)	$208,671	-51.1%
Interim/Final Dividend		
Amount per Quoted Equity Security	$0.87000000	
Imputed Amount per Quoted Equity Security	$0.15352941	
Record Date	12/07/2024	
Dividend Payment Date	19/07/2024	
	Current Period	**Prior Comparable Period**
Net tangible assets per Quoted Equity Security	$15.5798	$14.2252
A brief explanation of any of the figures above necessary to enable the figures to be understood	A tax abnormal item of $69.224m was included in total net profit that was a non-cash accounting adjustment - refer to note 4.	
Authority for this Announcement		
Name of person authorised to make this announcement	Tim Williams, Chief Financial Officer	
Contact person for this announcement	Tim Williams	
Contact phone number	+64 9 259 5510	
Contact email address	tim@mainfreight.com	
Date of release through MAP	29/05/2024	

Unaudited financial statements accompany this announcement.

MAINFREIGHT LIMITED
Preliminary Full Year Announcement
For the Full Year ended 31 March 2024

Preliminary full year report on consolidated results (including the results for the previous corresponding full year).
This report has been prepared in a manner which complies with generally accepted accounting practice and fairly presents the matters to which the report relates and is based on unaudited financial statements.
The Listed Issuer has a formally constituted Audit Committee of the Board of Directors.

Income Statement
For the Full Year ended 31 March 2024

	Notes	Year ended 31 March 2024 unaudited	Year ended 31 March 2023 unaudited
		$NZ000	$NZ000
Total Revenue		**4,717,796**	**5,675,709**
Transport Costs		(2,623,077)	(3,444,287)
Labour Expenses		(1,011,808)	(1,023,106)
Other Expenses		(362,330)	(357,288)
Earnings before Finance Costs, Tax, Depreciation and Amortisation		**720,581**	**851,028**
Depreciation of Right to Use Assets		(193,146)	(155,359)
Finance Costs Relating to Lease Liabilities		(25,611)	(17,326)
Other Depreciation & Amortisation Expenses		(99,822)	(83,630)
Other Finance Costs		(6,619)	(7,315)
Profit Before Abnormal Items and Taxation for the Year		**395,383**	**587,398**
Income Tax on Profit Before Abnormal Items		(117,488)	(160,922)
Net Profit Before Abnormal Items for the Year		**277,895**	**426,476**
Abnormal Tax Item - deferred tax liability on buildings arising from legislative change	**4**	(69,224)	-
Profit before Taxation for the Year		**395,383**	**587,398**
Income Tax Expense		(186,712)	(160,922)
Net Profit for the Year		**208,671**	**426,476**
Earnings per share			
Basic and diluted earnings (cents per share)		**207.22**	**423.52**

Statement of Comprehensive Income
For the Full Year ended 31 March 2024

Net Profit for the Period	**208,671**	**426,476**
Other Comprehensive Income for the Period, Net of Tax		
Other comprehensive income to be reclassified to profit/(loss) in subsequent periods		
Exchange Differences on Translation of Foreign Operations	30,046	41,514
Income Tax Effect	426	1,420
Net Other Comprehensive income to be reclassified to profit/(loss) in subsequent periods	30,472	42,934
Other comprehensive income not to be reclassified to profit/(loss) in subsequent periods		
Revaluation of Land including Foreign Exchange Movements	84,405	1,625
Income Tax effect	(22,469)	(411)
Defined Benefit Pension Provision	(120)	157
Income Tax effect	30	(39)
Net Other Comprehensive income not to be reclassified to profit/(loss) in subsequent periods	61,846	1,332
Other Comprehensive Income for the Period, Net of Tax	92,318	44,266
Total Comprehensive Income for the Period, Net of Tax	**300,989**	**470,742**

The accompanying notes form part of these financial statements

MAINFREIGHT LIMITED
Balance Sheet
As at 31 March 2024

	31 March 2024 unaudited $NZ000	31 March 2023 unaudited $NZ000
Current Assets		
Bank	213,562	341,991
Trade Debtors	614,933	619,470
Income Tax Receivable	13,827	22,411
Properties Held for Sale	-	7,748
Other Debtors	73,124	66,295
	915,446	1,057,915
Non-current Tangible Assets		
Property	1,272,324	1,068,880
Plant & Equipment	331,973	276,983
Right of Use Assets	975,726	744,914
	2,580,023	2,090,777
Non-current Intangible & Deferred Tax Assets		
Software	57,905	54,638
Goodwill	226,165	218,894
Other Intangible Assets	1,594	1,130
Deferred Tax Asset	70	19,693
	285,734	294,355
Total Assets	**3,781,203**	**3,443,047**

	31 March 2024 unaudited $NZ000	31 March 2023 audited $NZ000
Current Liabilities		
Trade Creditors & Accruals	495,659	492,966
Employee Entitlements	98,732	147,311
Provision for Taxation	17,553	60,979
Lease Liability	180,742	155,626
Asset Finance Loans	12,319	9,258
	805,005	866,140
Non-current Liabilities		
Bank Term Loan	147,402	186,788
Employee Entitlements	4,804	4,085
Lease Liability	843,657	625,478
Deferred Tax Liability	93,517	10,613
Asset Finance Loans	32,222	23,134
	1,121,602	850,098
Total Liabilities	1,926,607	1,716,238
Shareholders' Equity		
Share Capital	85,821	85,821
Retained Earnings	1,441,930	1,405,355
Revaluation Reserve	270,781	209,951
Foreign Currency Translation Reserve	56,287	25,815
Defined Benefit Pension Reserve	(223)	(133)
Total Equity	1,854,596	1,726,809
Total Liabilities & Equity	**3,781,203**	**3,443,047**

The accompanying notes form part of these financial statements

MAINFREIGHT LIMITED
Statement of Changes in Equity
For the Full Year ended 31 March 2024

	Ordinary Shares	Asset Revaluation Reserve	Foreign Currency Translation Reserve	Defined Benefit Pension Reserve	Retained Earnings	Total Equity
	$NZ000	$NZ000	$NZ000	$NZ000	$NZ000	$NZ000
Twelve Months to 31 March 2024 (unaudited)						
Balance at 1 April 2023	85,821	209,951	25,815	(133)	1,405,355	1,726,809
Profit for the Period	-	-	-	-	208,671	208,671
Transfer of Revaluation Reserve for Land Sold	-	(1,106)	-	-	1,106	
Other Comprehensive Income	-	61,936	30,472	(90)	-	92,318
Total Comprehensive Income for the Period	-	60,830	30,472	(90)	209,777	300,989
Transactions with Owners in their Capacity as Owners						
Dividends Paid	-	-	-	-	(173,202)	(173,202)
Balance at 31 March 2024	**85,821**	**270,781**	**56,287**	**(223)**	**1,441,930**	**1,854,596**

	Ordinary Shares	Asset Revaluation Reserve	Foreign Currency Translation Reserve	Defined Benefit Pension Reserve	Retained Earnings	Total Equity
Twelve Months to 31 March 2023 (unaudited)						
Balance at 1 April 2022	85,821	208,737	(17,119)	(251)	1,152,081	1,429,269
Profit for the Period	-	-	-	-	426,476	426,476
Other Comprehensive Income	-	1,214	42,934	118	-	44,266
Total Comprehensive Income for the Period	-	1,214	42,934	118	426,476	470,742
Transactions with Owners in their Capacity as Owners						
Dividends Paid	-	-	-	-	(173,202)	(173,202)
Balance at 31 March 2023	**85,821**	**209,951**	**25,815**	**(133)**	**1,405,355**	**1,726,809**

The accompanying notes form part of these financial statements

MAINFREIGHT LIMITED
Cash Flow Statement
For the Full Year ended 31 March 2024

	Year ended 31 March 2024 unaudited	Year ended 31 March 2023 unaudited
	$NZ000	$NZ000
Cash Flows from Operating Activities		
Receipts from Customers	4,740,396	5,894,809
Interest Received	4,362	2,767
Payments to Suppliers and Team Members	(4,062,677)	(4,931,112)
Finance Charge on NZ IFRS 16 Leases	(25,611)	(17,326)
Interest Paid	(10,980)	(10,082)
Income Taxes Paid	(140,691)	(181,851)
Net Cash Flows from Operating Activities	**504,799**	**757,205**
Cash Flows from Investing Activities		
Proceeds from Sale of Property, Plant & Equipment	20,216	9,843
Proceeds from Sale of Software	763	132
Purchase of Property, Plant & Equipment	(249,995)	(303,491)
Purchase of Software	(24,712)	(20,396)
Purchase of Licences	(676)	-
Repayments from Team Members	-	3
Net Cash Flows from Investing Activities	**(254,404)**	**(313,909)**
Cash Flows from Financing Activities		
Proceeds of Long Term Loans	88,921	197,925
Dividend Paid to Shareholders	(173,202)	(173,202)
Repayment of Loans	(122,059)	(197,348)
Lease Payments NZ IFRS 16	(182,850)	(146,734)
Net Cash Flows from Financing Activities	**(389,190)**	**(319,359)**
Net Increase / (Decrease) in Cash and Cash Equivalents	(138,795)	123,937
Net Foreign Exchange Differences	10,367	15,796
Cash and Cash Equivalents at Beginning of Period	341,991	202,258
Cash and Cash Equivalents at End of Period	**213,563**	**341,991**
Comprised:		
Bank	213,563	341,991
Bank Overdraft	-	-
	213,563	**341,991**

The accompanying notes form part of these financial statements

1 Corporate Information

The preliminary full year report announcement of Mainfreight Limited ("the parent") and its subsidiaries ("the Group") for the full year ended 31 March 2024 was authorised for issue in accordance with a resolution of the Directors.

Mainfreight Limited is a company limited by shares incorporated in New Zealand whose shares are publicly traded on the NZX Main Board (New Zealand Stock Exchange).

2 Changes in Accounting Policies

The accounting policies applied in the preparation of the consolidated financial statements are consistent with the prior year, except for the adoption of a new standard effective 1 January 2023, namely Amendment to NZ IAS 12 – International Tax Reform – Pillar Two Model Rules. The introduction of this amendment did not have a material impact on the financial statements. The Group has not early adopted any other standards, interpretation or amendment that have been issued but are not yet effective.

The Group has no new material standards that require adoption in future years

3 Required NZX Disclosures

	Parent Year ended 31 March 2024 unaudited	Year ended 31 March 2023 audited
	Shares	Shares
Movements in Ordinary Shares on Issue		
Closing balance	100,698,548	100,698,548
Average balance during the period	100,698,548	100,698,548
	$NZ000	$NZ000
Net Tangible Assets		
Net Tangible Assets	1,568,862	1,432,454
Net Tangible Assets per Security (cents per share)	1,557.98	1,422.52
Dividends Paid and Proposed		
Recognised Amounts		
Declared and Paid during the Period to Parent Shareholders		
Final Fully Imputed Dividend for 2023: 87.0 cents (2022: 87.0 cents)	87,608	87,608
Interim Fully Imputed Dividend for 2024: 85.0 cents (2023: 85.0 cents)	85,594	85,594
	173,202	173,202
Unrecognised Amounts		
Final Fully Imputed Dividend for 2024: 87.0 cents (2023: 87.0 cents)	87,608	87,608

After the balance date, the above unrecognised dividends were approved by Directors' resolution dated 28 May 2024

4 Abnormal Items

Abnormal items are determined in accordance with the principles of consistency, relevance and clarity. Transactions considered for classification as abnormal items include acquisition and disposal costs; impairment or reversal of impairment of assets; business integration; and transactions or events outside of the Group’s ongoing operations that have a significant impact on reported after tax profit.

During the year the Group had no abnormal pre-tax expenses (2023 nil). The related after tax expense was $69,224,000 (2023 nil).

	Pre-Tax	Tax	2024 After Tax
	$NZ000	$NZ000	$NZ000
Building Depreciation Taxation	-	(69,224)	(69,224)

On 28 March 2024, the New Zealand Government enacted changes to the tax legislation to remove the ability to depreciate buildings with a life over 50 years for tax deduction purposes. For the Group the application of this taxation change under NZIAS 12 Income Taxes creates a tax carrying value of nil from 1 April 2024 onwards for these New Zealand buildings. This increases the deferred taxation liability by $69,224,000 and creates a one-off non-cash accounting adjustment to the taxation expense for deferred tax on buildings for the year ended 31 March 2024 of $69,224,000. The application of NZIAS 12 which creates this large deferred taxation liability does not reflect taxation payable if the assets were sold.

5 Annual Report and Annual Meeting

The annual report is expected to be available on 25 June 2024.
The Annual Meeting is to be held at 4.00pm on Thursday 25 July 2024; venue to be advised.

5 Segmental Reporting

An operating segment is a component of an entity that engages in business activities from which it may earn revenues and incur expenses whose operating results are regularly reviewed by the entity's chief operating decision maker and for which discrete financial information is available. The Group operates in the domestic supply chain (i.e. moving and storing freight within countries) and air and ocean freight industries (i.e. moving freight between countries).

New Zealand, Australia, The Americas and Europe are each reported to management as seperate segments as the businesses there perform both domestic and air and ocean services.

The segmental results from operations are disclosed below.

Geographical Segments

The following table represents revenue, margin and certain asset information regarding geographical segments for the years ended 31 March 2024 and 31 March 2023.

	New Zealand	Australia	The Americas	Asia	Europe	Inter-Segment	Total
	$NZ000	$NZ000	$NZ000	$NZ000	$NZ000	$NZ000	$NZ000
Year to 31 March 2024 (unaudited)							
Operating Revenue							
- Sales to Customers outside the Group	1,124,062	1,395,989	1,048,272	158,324	991,149	-	4,717,796
- Intersegment Sales	17,657	42,051	96,510	118,571	69,022	(343,811)	-
Total Revenue	1,141,719	1,438,040	1,144,782	276,895	1,060,171	(343,811)	4,717,796
PBT	148,713	138,572	35,682	22,801	49,615	-	395,383
Net Interest Expense	11,763	11,692	3,515	7	5,253	-	32,230
Depreciation & Amortisation	74,162	74,299	63,789	7,159	73,559	-	292,968
Capital Expenditure	126,271	53,053	34,256	3,197	57,930	-	274,707
Trade Debtors	125,511	186,509	142,806	37,272	178,601	(55,766)	614,933
Non-current Assets	989,969	916,217	399,324	22,873	537,374	-	2,865,757
Total Assets	1,131,098	1,157,890	643,809	125,184	778,988	(55,766)	3,781,203
Total Liabilities	477,484	595,259	382,810	60,596	466,224	(55,766)	1,926,607
Year to 31 March 2023 (unaudited)							
Operating Revenue							
- Sales to Customers outside the Group	1,284,860	1,555,064	1,538,575	244,885	1,052,325	-	5,675,709
- Intersegment Sales	21,898	60,450	130,382	173,346	85,936	(472,012)	-
Total Revenue	1,306,758	1,615,514	1,668,957	418,231	1,138,261	(472,012)	5,675,709
PBT	169,421	150,094	143,048	46,644	78,191	-	587,398
Net Interest Expense	6,826	8,732	5,489	(6)	3,600	-	24,641
Depreciation & Amortisation	63,271	58,272	50,988	5,128	61,330	-	238,989
Capital Expenditure	101,795	137,732	41,830	2,074	40,456	-	323,887
Trade Debtors	135,829	170,630	149,925	29,937	186,931	(53,782)	619,470
Non-current Assets	844,224	688,847	382,986	20,721	448,354	-	2,385,132
Total Assets	1,075,382	922,838	668,477	131,024	699,108	(53,782)	3,443,047
Total Liabilities	409,252	454,866	409,898	71,963	424,041	(53,782)	1,716,238

5 Segmental Reporting - continued

	New Zealand	Australia	The Americas	Asia	Europe	Total
	$NZ000	$AU000	$US000	$US000	€EU000	$NZ000
Revenue Local Currency						
Year Ended March 2024	1,124,062	1,294,221	639,131	96,530	557,224	4,717,796
Year Ended March 2023	1,284,860	1,417,285	959,917	152,784	630,658	5,675,709
Growth	**(12.5%)**	**(8.7%)**	**(33.4%)**	**(36.8%)**	**(11.6%)**	**(16.9%)**
					Excluding FX Impact	**(18.0%)**
PBT Local Currency						
Year Ended March 2024	148,713	128,470	21,755	13,902	27,894	395,383
Year Ended March 2023	169,421	136,796	89,248	29,101	46,860	587,398
Growth	**(12.2%)**	**(6.1%)**	**(75.6%)**	**(52.2%)**	**(40.5%)**	**(32.7%)**
					Excluding FX Impact	**(33.0%)**
PBT to Revenue Margin - ROR						
Year Ended March 2024	**13.2%**	**9.9%**	**3.4%**	**14.4%**	**5.0%**	**8.4%**
Year Ended March 2023	**13.2%**	**9.7%**	**9.3%**	**19.0%**	**7.4%**	**10.3%**

Division Segments

The following table represents revenue and PBT in respect of the three main types of services for the years ended 31 March 2024 and 31 March 2023.

	Domestic Transport	Warehousing	Air & Ocean	Total
	$NZ000	$NZ000	$NZ000	$NZ000
Year Ended 31 March 2024				
Revenue	2,188,882	784,790	1,744,124	4,717,796
PBT	172,468	59,654	163,261	395,383
Year Ended 31 March 2023				
Revenue	2,242,769	750,179	2,682,761	5,675,709
PBT	228,498	65,374	293,526	587,398

	31 March 2024 unaudited	31 March 2023 unaudited
	$NZ000	$NZ000
Reconciliation between non-GAAP and the Income Statement		
Profit before Taxation for the Year	395,383	587,398
Finance Costs Relating to Lease Liabilities	25,611	17,326
Other Net Finance Costs	6,619	7,315
EBITA	427,613	612,039
Depreciation of Right of Use Assets	193,146	155,359
Other Depreciation and Amortisation Expenses	99,822	83,630
EBITDA (Adjusted)	720,581	851,028

EBITDA (adjusted) is defined as earnings before net interest expense, tax, depreciation, amortisation, and royalties (segment only; not Group).

There are no customers in any segment that comprise more than 10% of that segment's revenue.

Bank term loan is allocated based on segment net assets excluding bank term loan.

The geographical segments are determined based on the location of the Group's assets.